# Communicating with Impact

We spend most of the day communicating. However, 70% of workplace mistakes are caused by miscommunication.

This program will help build strong relationships and ensure a solid foundation for two-way communication. Through listening and persuasive verbal and written messages participants will be able to influence another person's behaviour.

### **Audience**

This program is designed for people wishing to enhance their communication skills and maximise influence.

#### **Outcomes**

Learn how to:

- Identify and overcome communication challenges
- Adapt their communication to personality styles
- Listen to others to make sure they understand
- Recognise and manage body language
- Build trust and rapport
- Give and receive effective feedback
- Craft short, clear and persuasive messages
- Communicate with impact.

# Tailored group training - in-house or through virtual workshops

Ask us how we will tailor this program to your organisation or team.

Benefits are that we tailor the:

- Content to suit your organisation's needs.
- Delivery to reflect your procedures, values, examples and terminology, which encourages participants to apply their new skills in their roles.
- Duration to suit the availability of your team members and your budget.

Tailoring is mostly for free and always economical as costs are based on a per day delivery and not per participant.

## Request a quote

Please call 1300 655 098 to ask us how we can tailor a program to your needs.

Alternatively, email us at info@icml.com.au or start a 'chat' on our website icml.com.au/.

# Virtual Workshops

We deliver programs in interactive, live online workshops, accessible from a device anywhere.

# Highly impactful learning

- Replicating face-to-face workshop experiences through conferencing technology.
- Using extra features for engagement: polls, quizzes, chat, electronic whiteboard.
- Learning in multiple shorter bursts allowing practice between sessions.

# Benefits of virtual workshops

- Attend the training from the comfort of home or personal workstation.
- No travel time or expenses.
- Multiple short sessions less impact on work.

# Simple access

- You need: a device with camera and a quiet place.
- No software needed.
- Click on a link to gain access.
- Works on any personal device and most corporate systems.

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