ICML
INSTITUTE FOR COMMUNICATION MANAGEMENT AND LEADERSHIP



LOCAL GOVERNMENT TRAINING

Business Partnering in Local Government

Help council staff advise, influence and add value as trusted business partners.

WHO IT'S FOR

Support function staff who advise and work with council service areas.

DURATION

1 day, or tailored to your needs

FORMAT

On-site: we come to you, virtual or hybrid.

PARTICIPANTS WILL DEVELOP THE SKILLS TO

- Build trusted relationships with service managers and leaders
- Understand what each service area needs to deliver
- Influence decisions with clear, well-timed advice
- Plan proactive support in place of reacting to requests
- Handle resistance to change and keep people on side
- Prepare and run productive business partnering meetings

ABOUT THIS PROGRAM

Our business partnering training for local government is for the teams that serve other council departments. Requests arrive late, advice is sought after decisions are made, and support functions are seen as gatekeepers instead of advisers. Participants learn to build trusted relationships with service managers, understand what each service area must deliver, influence decisions and plan proactive support. They practise on real situations from their own council, within the regulatory and accountability frameworks local government works in.

Tailored to your organisation

We build in your council's structure, service areas, plans and governance requirements, along with the language your people use, so the learning fits how your council works.

Talk to us about this program

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Enquire online